

# Turner SCHOOL OF CONSTRUCTION MANAGEMENT

“Construction Management For Emerging Small, Minority And Women-Owned Businesses: Your Road Map To Success”



**Dates:**

Each Wednesday from  
2/20/2013 - 5/1/2013

**Time:**

6:00 pm - 8:30 pm

**Location:**

The Earlewood Community Center  
1113 Parkside Drive  
Earlewood Park  
Columbia, SC 29203

**Contact:**

Cecil D. Hannibal  
OBO Administrator  
Office of Business Opportunities  
1225 Lady Street, Columbia, SC 2920  
Phone: 803-545-4433  
Fax: 803-255-8912  
cdhannibal@columbiasc.net

**Cost:**

Free

**Registration:**

Complete attached registration form  
Registration deadline: 2/13/2013

As a service to the construction industry, Turner Construction is offering a training program for small, minority and women-owned businesses.

Upon completing the program, you will learn how to:

- Describe necessary elements for being a contractor
- Identify challenges of being a contractor
- Describe fundamentals of estimating
- Define construction management
- Describe effective methods for locating, obtaining, managing, and scheduling work
- Explain key concepts of contract management
- Locate resources within the construction industry
- Describe Turner's expectations of contractors

As a bonus, you will be entitled to receive complimentary web-based learning courses as well as have the opportunity to purchase additional courses (including OSHA 30 hour course) at a discount.

in partnership with



We Are Columbia





### **Program History**

Turner is committed to programs that support and expand the social, economic and educational growth of the community. We believe our responsibilities go beyond the business of “bricks and mortar.” Our construction management training program began in Cleveland, Ohio in 1969, and is offered annually across the country to minority-owned, women-owned and small emerging businesses. It is uniquely designed to enhance the technical, business, and administrative skills of the participants in order to make a profit and build a reputation for efficiently managing construction projects.

Individuals enrolled in the program gain insights and meaningful tools that help them target their business for quality and growth while at the same time developing new strategic business relationships.

### **Why Should You Attend?**

- Improve your economic viability
- Potential subcontracting opportunities with Turner Construction Company
- Enhance the managerial, technical and administrative skills of your company
- Unlimited networking potentials and partnerships

### **When:**

February 20, 2013 thru May 1, 2013 (every Wednesday)

### **Time:**

6pm – 8:30pm

### **Cost:**

Free



# REGISTRATION FORM

Company Name: \_\_\_\_\_

Principal Officer: \_\_\_\_\_

Company Representative (if different): \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone No: \_\_\_\_\_ Cell No: \_\_\_\_\_

Fax No: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Web Site: \_\_\_\_\_ Years in Business: \_\_\_\_\_

Gross Sales (for the company's last fiscal year): \_\_\_\_\_

Company's bonding capacity: \_\_\_\_\_

Trades that your company is interested in bidding: \_\_\_\_\_

Check all certifications that apply: SBE \_\_\_\_\_ HUB \_\_\_\_\_ MBE \_\_\_\_\_ WBE \_\_\_\_\_ DBE \_\_\_\_\_  
Veteran \_\_\_\_\_ 8(a) \_\_\_\_\_ Other \_\_\_\_\_

**What classes would you are interested in? (Top Three)**

- Setting up a Business
- Loans
- Effective Negotiations
- Other \_\_\_\_\_
- Insurance/Bonding
- Field Operations
- LEED
- Accounting Basics
- Estimating/ Bidding
- BIM
- Scheduling/ Cost
- Marketing

**REGISTRATION DEADLINE FEBRUARY 13, 2013 – SPACE IS LIMITED**

MAIL OR FAX TO:  
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